

EIFI

European Industrial Fasteners Institute

EIFI in brief

EUROPEAN INDUSTRIAL FASTENERS INSTITUTE

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Have you ever asked yourself the question: Where would the world be without fasteners?!

Discrete and yet omnipresent, fasteners are a key element of our everyday life. At home, at work or in our cars, fasteners are the essential link that keeps things together. Without fasteners, our world would – literally – fall apart!

Fasteners are also a fascinatingly complex business due to the large number of companies involved, the huge number of different products and the vital importance of fastener quality in the various applications.

As described in our mission, EIFI is one of the players coordinating and driving all different aspects of this key profession. EIFI is an "Association of Associations" offering the possibility to share information and skills to various member companies with different outlooks: multinational groups, family owned businesses, larger and smaller, some very progressive, some traditional.

As the President in charge it is my role to respect the differences and also find ways to move forward. And it is easy because EIFI members have many talents. You are very welcome to discover them.

This brochure aims to provide you with a short overview of our industry and its European representative organisation. EIFI remains at your disposal to answer your questions and to provide you with additional information.

Thank you for your interest in EIFI!

With best regards

Jean Paul Micheau
President

Fasteners

A diversified and omnipresent industry

Fasteners keep the world together!

A variety of products...

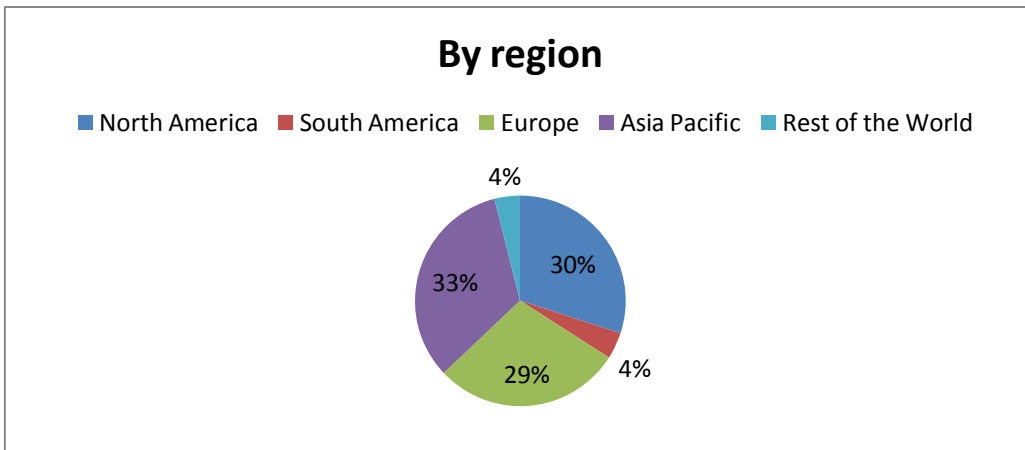
- Screws
- Bolts
- Nuts
- Rivets
- Washers
- Special parts from drawings

... and markets

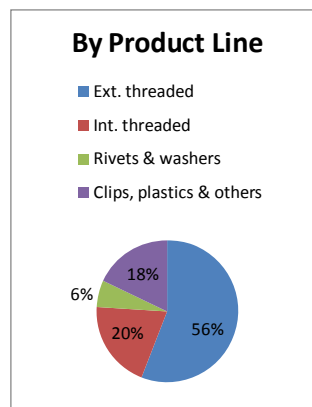
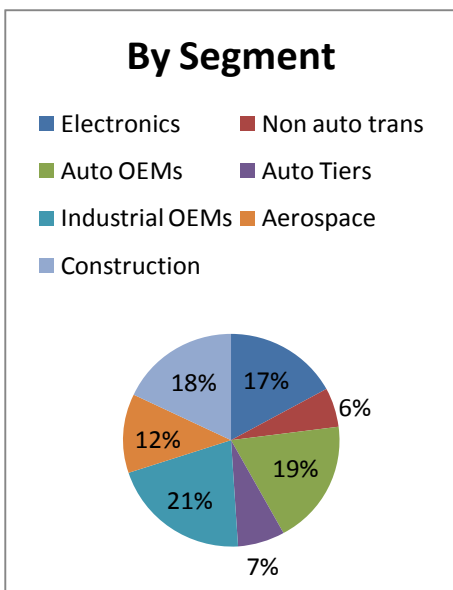
- Automotive industry
- Electrical and electronic equipment
- Industrial machinery
- Fabricated metal products
- Aerospace
- Consumer market (DIY)
- Etc...

The fastener market: key figures 2007 (estimate)

Global = \$ 50 billion



Europe = \$ 14 billion



Scoreboard of the European fastener market (2007)

	France	Germany	Italy	Spain	United Kingdom	Total	Rest of the EU	TOTAL EU 27
Number of association members	31	48	39	28	30	176		
Estimated total of manufacturers¹	~60	~100	~100	73	~90	423		
Estimated total of employees	~8,000	~16,000	~6,300	~3,650	~4,500	~38,450		
Production (Tonnes)	289,887	817,917	785,438	171,550	91,503	2,156,295	229,193	2,385,684
Imports (Tonnes)	378,038	757,818	238,063	190,000	358,792	1,922,711	1,936,849	3,859,560
Imports from Asia² (tonnes)	81,549	256,915	144,783	30,500	161,689	675,436	466,825	1,142,261
Imports from China (tonnes)	44,627	199,964	121,685	40,100	118,023	524,399	411,220	935,619
Exports (Tonnes)	164,381	655,059	395,705	115,000	55,989	1,386,134	672,196	2,058,330
Domestic demand (tonnes)³	503,544	920,767	627,796	246,550	394,306	2,692,963	1,493,846	4,186,809

¹ CN Code 7318

² India, Thailand, Malaysia, Singapore, Philippines, China, South Korea, Japan

³ Domestic demand = (production + imports) – exports (estimate)

* UK excluded

EIFI

The voice of the European fasteners manufacturing industry

History

EIFI has been active since 1977. In 2005, the EIFI Board decided it was time to give the association a new impetus. The very first action reflecting this decision consisted in relocating the EIFI head office to the political and institutional heart of the European Union: Brussels. This relocation was accompanied by a structural change for EIFI, which became a Belgian international non-profit association (aisbl) in 2008. In the same period EIFI started its service cooperation with Orgalime, the European Engineering Industries Association.

Objectives & mission

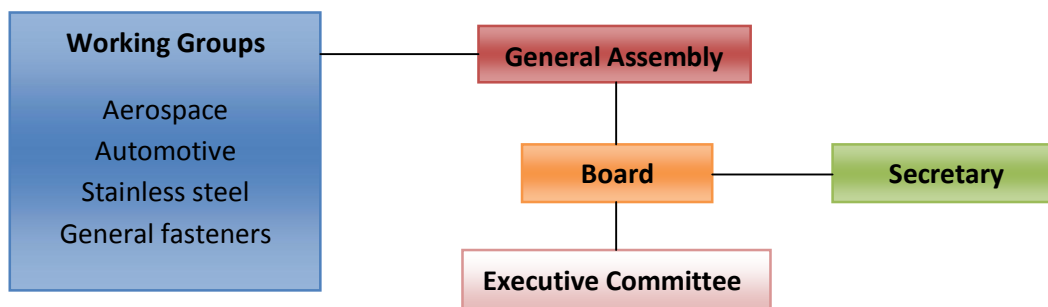
The main strength of the fasteners manufacturing sector lies in its capacity to constantly offer new solutions, whilst its main weakness consists in the risk of losing itself in the diversity of products and markets. In addition to a very wide range of worldwide standardised products, European fasteners manufacturers develop and supply new highly sophisticated fastening solutions for a number of important industries, such as Aerospace, Automotive, Electronics, Energy Supply, etc. Further up the chain, the international steel industry is the main supplier of our sector.

To meet the challenges set by both sides and tackle international competition, the EIFI serves as a platform for information exchange and as a representative of the sector's common interests.

In this context, EIFI has set itself challenging missions:

- To look after and further the joint economic, professional, technical and scientific interests of members
- To speak with a single voice for the fastener manufacturing industry in Europe
- To provide member companies with the opportunities to meet and exchange practical experiences, ideas and information, not only with other fastener manufacturers but also with customers, suppliers, and others involved in the supply chain
- To forge close relationships with similar organisations, including the North American Industrial Fasteners Institute (IFI), the Fasteners Institute of Japan (FIJ) and the European Fastener Distributors Association (EFDA)...
- To build and maintain close links with the European institutions in Brussels and with many other purchase and supply companies and representative bodies throughout Europe
- To drive relevant work of standardisation bodies (CEN, ISO)

Structure



Membership

EIFI represents 6 national associations and 5 companies in countries where no national association exists. EIFI thus voices the interests of some 180 companies present in 11 countries, employing over 38,000 people.

NATIONAL ASSOCIATIONS

MEMBER COMPANIES

	<p>www.affix.org FRANCE</p>	<p>Deepak Fasteners (Shannon) Ltd. www.unbrako.com <i>Ireland</i></p>
	<p>www.asefi.org SPAIN</p>	<p>Finnveden Bulten AB <i>Sweden</i></p>
	<p>www.britishmetalforming.com UNITED KINGDOM</p>	<p>Nedschroef Helmond BV <i>Netherlands</i></p>
<p>Polish Association of Fasteners Producers</p>	<p><i>(in setting up)</i></p>	<p>PECOL 2 <i>Portugal</i></p>
 <p>Deutscher Schraubenverband e. V.</p>	<p>www.schraubenverband.de GERMANY</p>	<p>3MARCOS <i>Portugal</i></p>
	<p>www.upiweb.org ITALY</p>	<p>Details available at www.eifi.org</p>

Service to members

EIFI members benefit from a wide range of services including:

- Access to an EIFI index on raw materials
- Information and lobby on EU issues affecting manufacturers of fasteners
- Advice on contractual and legislative rules & practices

- Access to the Members' Area of the EIFI website
- Increased visibility at fairs and other relevant events
- Increased protection against adverse practices (anti-dumping...)
- Statistical information about the fasteners industry